

	WHOLESALE MURTGAGE BANKERS
Underwriting Method	Manual Underwriting Only
Maximum Points and Fees	• 3% of the "Total Loan Amount" (as defined by 1026.32(b)(4) and calculated by the lender) or the maximum allowed under applicable state laws.
Higher Priced Mortgage Loan (HPML)	HPML (Higher-Priced Mortgage Loan) is allowed with the following restrictions: Tax and insurance need to be impounded All appraisal-related documents must be delivered 3 days prior to the note date 2nd appraisal report (paid by LO) required if borrower is purchasing a flipped home (per CFPB HPML flip rule)
High-Cost Mortgage	HCM (High-Cost Mortgage) is not allowed
Minimum Loan Amount	• \$150,000
Eligible Loan Products	 30 Year Fixed 40 Year Fixed 30 Year Fixed Interest-Only (10/20) – fully amortizing 40 Year Fixed Interest-Only (10/30) – fully amortizing 5/6 ARM 5/6 ARM Interest-Only (10/20) – fully amortizing
ARM Info	 Index – 30-day average SOFR Margin/Floor – refer to the daily rate sheet Caps – refer to the daily rate sheet Qualifying Rate – GREATER of the fully-indexed rate (index + margin) or the note rate
Interest-Only	 Interest-Only term – 10 years P + I payment over the non-interest-only amortizing period will be used for DTI calculation
Temporary Buydown	 Temporary Buydown is allowed under the following structures: 3-2-1 2-1 1-0
Subordinate Financing	 Purchase loans with new subordinate financing are permitted Existing subordinate financing can be re-subordinated on refinance Subordinate financing must be institutional
Borrower Eligibility	 US Citizen Permanent Resident Alien 90 days must remain from the expiration date to the new note date If less than 90 days remain, proof of automatic renewal must be provided (must fund before renewal expires) Non-Permanent Resident Alien For eligible VISA and EAD category – please refer to the eligibility matrix 90 days must remain from the expiration date to the new note date If less than 90 days remain, proof of automatic renewal must be provided (must fund before renewal expires) Revocable Trust Corporation – for investment property only Limited Liability Company – for investment property only
Ineligible Borrower	 Non-occupant co-borrowers Co-signers Applicants possessing diplomatic immunity Borrowers from OFAC sanctioned countries or on the OFAC list Borrowers on HUD LDP list or GSA Excluded Party list or any other exclusionary list Politically exposed borrowers
Non-Arm's Length Transaction	 Eligible with reasonable explanation – up to UW's discretion Ineligible types of non-arm's length transactions include, but are not limited to: Listing Agent representing borrower as the loan officer Borrower acting as the loan officer



Power of Attorney	Allowed per FNMA, except for Cash-Out transaction
	Primary Residence
Occupancy	Second Home
	• Investment
	WMB will classify the loan as a second home (given that satisfactory supporting documents can be provided) for the
	following scenarios:
Buying for Parent or Child	Borrower buying a primary residence for a parent who is unable to work or does not have sufficient income to
	qualify o Borrower buying for an adult child who is physically handicapped or developmentally disabled, and the child is
	unable to work or does not have sufficient income to qualify
	Eligible if the occupancy conversion is reasonable (i.e. moving to a bigger home)
Departing Residence	75% occupancy ratio will be used to calculate rental income
-F	Proof of security deposit and 1 st mo. rent receipt must be provided to use the rental income from the departing residence
	Cash-back to the borrower is limited to the lesser of \$2,000 or 2% of the new loan amount
	Combining 1 st lien and non-purchase-money 2 nd lien can be considered as rate and term if:
	 Non-purchase-money 2nd lien is seasoned for 12 months prior to the loan application date; AND
Rate and Term Refinance	 Total draws during the last 12 months prior to the loan application date does not exceed \$3,000
	Borrower can be added to the title at closing
	Continuity of obligation is not required
	Refinancing a prior cash-out loan after 6 months can be considered as rate and term refinance
	6-month title seasoning is required
Cash-Out Refinance	Borrower is eligible for cash-out refinance on property owned by LLC, Corp, or Partnership by at least 6 months if the
	borrower owns 50% of the LLC, Corp, or Partnership
Cook Cook Livets	• Cash-out limit:
Cash-Out Limit	LTV > 60%: \$750K max cash-outLTV ≤ 60%: Unlimited cash-out
	O LIV 5 00%. Onlimited casir-out
Delayed Financing	Delayed financing is allowed per FNMA
Texas Refinance	Texas refinance loans that must close under Section 50(a)(6) are ineligible
Section 50(a)(6)	
Construction to Permanent	Eligible
	Borrower must have been employed with the same employer or in the same field for the last 2 years
	Income document type
	o WVOE
	Maximum DTI An approximate the second sec
Income	 49.99% 3rd party public listing (google, yelp, yellowpages, whitepages, mapquest, manta, etc.) showing business name, business
	address, and business phone # is required
	Borrower cannot be employed by a family member or any interested party to the loan transaction
	• 4506-T, W-2, paystubs, or tax returns are not required
	75% occupancy ratio
Rental Income	If property is owned with a non-spouse, rental income up to borrower's % ownership can be used
	Boarder income is not acceptable
	For departing residence, provide proof of:
	Security deposit receipt; AND
	o 1st month rent receipt
	Short-term rental income can be used with 12-month rental history, which can be documented with:
	 12 monthly statements or annual statement AND proof of current/active listing
	 Calculation = (12 months total gross rent receipt / 12 months) x 75% occupancy ratio



	Employment will be verified 10	days prior to the note date	
Verbal VOE	Publicly listed phone number w		
	Asset seasoning requirement:	in be used to conduct verbal vol	
	o 1 month		
	Large Deposit: (200% of the amoult is in a more than the second of the amount is in a more than the second of the amount is in a more than the second of the amount is in a more than the second of the amount is in a more than the second of the secon		
	o 100% of the qualifying income		
	Depository Accounts (checking, savings, CDs, etc.):		
	o 1 month bank statement; or		
	o VOD (if current balance exceeds average balance by over 100% of the qualifying income, 1 month bank statement		
	will also be required)		
Asset	Investment Accounts (stocks, bo	onds, mutual funds, savings bonds	s, etc.):
	o 1 month statement		
	o 70% can be used as reserves		
	• Retirement Accounts (401K, IRA, etc.):		
	o 1 month statement		
		ves if borrower is at least 59 ½ yrs	
		ves if borrower is younger than 59	9 ½ yrs old
	Business funds:		
			borrower is able to work as a full time as wage-earner
	while maintaining a busin		
	i .		owed on all occupancies (primary, 2 nd , and investment)
	If gift funds are deposited direct	•	
Gift	 Gift letter + escrow/closin 	ng agent receipt matching the gift	letter/donor
	If gift funds are deposited into borrower's checking/savings account:		
	 Gift letter + 1 month bank 	statement + transaction history	showing/matching the gift letter/donor
	Allowed under the following conditions:		
Gift of Equity	 Seller must be related to the borrower by blood, marriage, adoption, or legal guardianship 		
S S. 24,	 Seller must provide 12-month mortgage rating to confirm transaction is not a bail-out 		
	 The new loan amount ma 	y not exceed seller's existing mor	tgage loan amount + closing costs
Proceeds from Sale of REO	Final settlement statement and	paper trail of net proceeds must	be provided
	Primary & 2 nd home:		
	o 6% of the purchase price		
Interested Party Contributions	• Investment:		
	o 4% of the purchase price		
	Interested party contribution m	ay not exceed the total closing co	sts of the loan
	Cash on hand		
	Bridge loan		
	Gifts requiring repayment		
Ineligible Assets	Advance on future earnings		
	Unsecured loan		
	Pledged asset		
	Pooled savings		
	Sweat equity		
	Primary & 2 nd home:		
	LTV ≤ 75% &	Ness	
	Loan Amount ≤ \$1MM	None	
Reserve Requirement	LTV > 75% &	A	
	Loan Amount ≤ \$1MM	4 months	
		C	
	Loan Amount > \$1MM	6 months	



	Investment:		
Reserve Requirement (Cont.)	Loan Amount ≤ \$1MM	3 months	
	\$1,000,001 - \$2,000,000	6 months	
	Loan Amount > \$2MM	9 months	
	Cash out net proceeds can be u	sed as reserves	
Credit	 Tradeline requirement: 3 x 12 month (open or clo Not required if 3 FICO sco Authorized user account is not a Minimum of 2 FICO scores must Any frozen account must be unf 	ores report on the credit report an acceptable tradeline c report on the credit report	
		·	andlord or the creditor, 12-month rating must be
Housing Payment History		nk statements or 12-month cance n the last 12 months (0 $ imes$ 30 $ imes$ 12)	elled checks + most recent bank statement)
	Bankruptcy (Ch 7, 11, or 13)	4 years	
	Foreclosure	4 years	
Derogatory Event Seasoning	Short Sale or Deed-in-Lieu	2 years	
	Loan Modification	2 years	
	NOD/NOS	None if rescinded AND if 0 x 30 x 12	
Derogatory Accounts	• Judgments, tax liens, charge-off	s, and collections (excluding med	ical) must be paid in full at or before closing
	If borrower qualifies w/ the monthly obligation	No action required	
Disputed Accounts	If borrower does not qualify w/ the monthly obligation	Full account balance to be paid in full before closing	
	If the account does not belong to the borrower	Credit supplement showing dispute has been resolved and the account has been deleted	
	Installment account can be omi		
	o 10 or fewer monthly payments remain		
Liabilities	Lease account cannot be omitted Considered land and he amitted if:		
	 Co-signed loan can be omitted if: 6-month timely payment history by the primary obligor can be provided 		
	 Debt paid by 3rd party can be omitted if: 		
	6-month timely payment history by the 3 rd party can be provided		
	Debt assigned to another party by the court can be omitted if:		
	Court order (such as divorce decree) can be provided showing the full assignment of debt to another party and the		
	full release of borrower's		
	Student loan in deferment/forb		yment on credit report, use:
	1.0% of the outstanding l		urms (may be \$0 if income driven plan above \$0)
	o runy amortizing payment	using documented repayment te	rms (may be \$0 if income-driven plan shows \$0)



Liabilities (Cont.) Payment Shock Requirement	 Revolving account with no monthly payment reporting on the credit report, use: Actual monthly payment required per most updated account statement; or 5% of the outstanding balance 30-day open account: Full account balance must be paid at or before closing; or Additional reserve covering the full account balance must be verified None SFR 	
Eligible Property Types	PUDCondoTownhouse2-4 Units	
Project Review	Limited project review required Existing (1 year or older) Full project review required if: New (less than 1 year) att Non-warrantable condo Detached condo or PUDs do no	attached condo cached condo; or t require project review
	Acceptable non-warrantable co Characteristics	ndo project characteristic include (only 1 characteristic is allowed per file): Requirements
	Single Entity Ownership	 Up to 30% single-entity ownership if the project has 10+ units Max. 2 units owned by a single-entity if the project has 5-10 units
	Pre-Sale	 45% of the total units in the project or the subject legal phase must have been conveyed or be under contract for sale
	Occupancy	No max investor concentration
	Commercial Space	Commercial space up to 50%
Non-Warrantable Condo	Pending Litigation	 Projects involved in litigation are acceptable provided the lawsuit(s) are not structural in nature which impact the subject unit and do not affect the marketability of the project units and potential damages do not exceed 25% of HOA reserves or documentation from the insurance carrier or attorney representing the insurance carrier that the insurance carrier has agreed to conduct defense and the HOA insurance policy is sufficient to cover the litigation expense.
	HOA Budget/Reserve	• ≥ 5% allocation of replacement reserves required
	HOA Dues – % Delinquency	Up to 25% of the units can be > 60 days delinquent
	Condo Conversion	 Condo conversion full gut – allowed via full project review Condo conversion non- or partial- gut – must be PERs approved
	Condotels	Allowed on a case-by-case basis
	Non-warrantable condo projectNon-arm's length transaction is	requires full project review not allowed on non-warrantable condo project
Maximum Acreage	• 20 acres	
Zoning	 Zoning must be legally permissi If zoning is grand-fathered use of the control of the	



	• 1 ADU on a SFR or 2 unit is eligible if:
	 Appraisal report demonstrates the improvement is typical and marketable for the area by providing at least 1
Accessory Dwelling Unit (ADU)	comparable sale with an ADU
Accessory Dwelling Offic (ADO)	 Legal description and property tax assessment is showing the property type as SFR or 2 unit without counting the
	ADU
	Separate rental income from the ADU is not counted toward borrower's qualifying income
	Allowed if:
Unpermitted Addition	No value is given
	Appraiser comments that the addition has no health/safety issue, was built in a workman-like manner, and has no
	negative impact to the marketability
	If solar panel is purchased free and clear: Appraisar can give value for the solar panel.
	 Appraiser can give value for the solar panel No other action is required
	 No other action is required If solar panel is purchased through financing:
	Original financing agreement must be provided For purchase transaction, fully executed financing transfer agreement must be provided
	Remaining principal balance on the solar financing will be counted toward CLTV of the subject loan
	Monthly payment amount must be counted toward borrower's liabilities
	 If solar lien is in senior position to the subject loan, the solar lien must be temporarily deleted/removed through
	UCC-3 or must be subordinated to the subject loan
	Appraiser may or may not give value for the solar panel
Solar Panel	If solar panel is leased:
	 Original financing agreement must be provided
	 For purchase transaction, fully executed financing transfer agreement must be provided
	 Monthly payment amount must be counted toward borrower's liabilities
	 Solar lien does not need to be deleted/removed or subordinated
	Appraiser cannot give value for the solar panel
	If solar panel is leased with a power-purchase agreement:
	 Original power-purchase agreement must be provided
	 For purchase transaction, fully executed power-purchase transfer agreement must be provided
	 Monthly payment amount does not need to be counted toward borrower's liabilities
	Solar lien does not need to be deleted/removed or subordinated
	Appraiser cannot give value for the solar panel
	• Co-op
	Manufactured home / Mobile home
Ineligible Property Types	Mixed use
	Boarding home Florida and de
	Florida condo For Circular
Eligible Ownership Types	• Fee Simple
	Leasehold (meeting agency guidelines) Private 8, 2nd house
Max. # of Financed Properties	Primary & 2 nd home O Unlimited
	• Investment
	10 financed properties including subject
Max. Loan to One Borrower	• WMB will finance up to 10 properties or up to \$5,000,000 in unpaid principal balance, whichever is more restrictive
	Seller must provide satisfactory explanation and/or appropriate document supporting the value increase
Property Flip	Non-arm's length transaction is ineligible
	• 1 appraisal required for loan amount < \$1,000,000
Appraisal Requirements	• 1 appraisal and desk review required for loan amount \$1,000,000 - \$1,999,999
Appraisar nequirements	• 2 appraisals required for loan amount ≥ \$2,000,000



	Transferred appraisal with the following conditions:
Transferred Appraisal	o Desk review is required
	Original appraisal must address all revision or comment requests
	Desk review is required if:
	o Fannie or Freddie UCDP score is > 2.5
	o Transferred appraisal
	 Loan amount is \$1,000,000 - \$1,999,999
	Desk review order process:
	 Upon receipt of satisfactory/finalized appraisal report, WMB will create a desk review order through a 3rd party vendor
Desk Review	Desk review payment link will be sent to borrower's email
	 Upon completion of borrower's payment, desk review order will be assigned to a 3rd party reviewer
	o Upon completion of desk review, WMB will review the desk review and notify the loan officer if additional action is
	necessary
	If the variation from the desk review is equal to or greater than -10%:
	 Field review must be ordered through WMB's approved AMC
	o Final valuation will be the lowest value appraised from the appraisal report, the desk review, and the field review
	For cash-out transaction, if subject was purchased less than 12 mo. ago, use lower of the:
Value Seasoning (Cash-Out)	 Original purchase price + improvement cost (must be documented); or
value Seasoning (Cash-Out)	Appraised value
	For rate and term transaction, use the new appraised value
	Floor cert or equivalent must be delivered and acknowledged by the borrower 10 days prior to the note date
Floor Insurance	• Flood insurance is required with coverage equal to \$250,000 (or the loan amount if loan amount is less than \$250,000)
Tioor insurance	Flood insurance premium must be paid in full prior to closing
	Flood insurance must be impounded
	Credit documents: 90 days
	Asset documents: 90 days
	Income documents: 90 days
Age of Documentation	VOE must be dated no earlier than 45 calendar days from the application date
	• Appraisal documents: 120 days (can be extended for additional 60 days if 1004D is ordered prior to the 120-day expiration
	date)
	Title documents: 90 days
	CPL: 30 days
Escrow Waiver	Except HPML loans, property tax and insurance escrow/impounds can be waived
	Individual state laws may supersede the above requirement
Prepayment Penalty	Investment property only
	• 4% flat structure
	Prepayment Penalty can be bought down, bought up, or bought out
Listed for Sale	Rate and term – 6 months seasoning required
Listed for Sale	Cash out – 12 months seasoning required

• Cash out – 12 months seasoning required