

Underwriting Method	Manual Underwriting Only			
Maximum Points and Fees	• 3% of the "Total Loan Amount" (as defined by 1026.32(b)(4) and calculated by the lender) or the maximum allowed under applicable state laws.			
Higher Priced Mortgage Loan (HPML)	 HPML (Higher-Priced Mortgage Loan) is allowed with the following restrictions: Tax and insurance need to be impounded All appraisal-related documents must be delivered 3 days prior to the note date 2nd appraisal report (paid by LO) required if borrower is purchasing a flipped home (per CFPB HPML flip rule) 			
High-Cost Mortgage	HCM (High-Cost Mortgage) is not allowed			
Minimum Loan Amount	• \$150,000			
Eligible Loan Products	 30 Year Fixed 40 Year Fixed 30 Year Fixed Interest-Only (10/20) – fully amortizing 40 Year Fixed Interest-Only (10/30) – fully amortizing 5/6 ARM 5/6 ARM Interest-Only (10/20) – fully amortizing 			
ARM Info	 Index – 30-day average SOFR Margin/Floor – refer to the daily rate sheet Caps – refer to the daily rate sheet Qualifying Rate – GREATER of the fully-indexed rate (index + margin) or the note rate 			
Interest-Only	 Interest-Only term – 10 years P + I payment over the non-interest-only amortizing period will be used for DTI calculation 			
Temporary Buydown	Temporary Buydown is not allowed			
Subordinate Financing	 Purchase loans with new subordinate financing are permitted Existing subordinate financing can be re-subordinated on refinance Subordinate financing must be institutional 			
Borrower Eligibility	 US Citizen Permanent Resident Alien 90 days must remain from the expiration date to the new note date If less than 90 days remain, proof of automatic renewal must be provided (must fund before renewal expires) Non-Permanent Resident Alien For eligible VISA and EAD category – please refer to the eligibility matrix 90 days must remain from the expiration date to the new note date If less than 90 days remain, proof of automatic renewal must be provided (must fund before renewal expires) Revocable Trust Corporation – for investment property only Limited Liability Company – for investment property only 			
Ineligible Borrower	 Non-occupant co-borrowers Co-signers Applicants possessing diplomatic immunity Borrowers from OFAC sanctioned countries or on the OFAC list Borrowers on HUD LDP list or GSA Excluded Party list or any other exclusionary list Politically exposed borrowers 			
Non-Arm's Length Transaction	 Eligible with reasonable explanation – up to UW's discretion Ineligible types of non-arm's length transactions include, but are not limited to: Listing Agent representing borrower as the loan officer Borrower acting as the loan officer 			



Power of Attorney	Allowed per FNMA, except for Cash-Out transaction		
Occupancy	Primary Residence Second Home Investment		
Buying for Parent or Child	 WMB will classify the loan as a second home (given that satisfactory supporting documents can be provided) for the following scenarios: Borrower buying a primary residence for a parent who is unable to work or does not have sufficient income to qualify Borrower buying for an adult child who is physically handicapped or developmentally disabled, and the child is unable to work or does not have sufficient income to qualify 		
Departing Residence	 Eligible if the occupancy conversion is reasonable (i.e. moving to a bigger home) 75% occupancy ratio will be used to calculate rental income Proof of security deposit and 1st mo. rent receipt must be provided to use the rental income from the departing residence 		
Rate and Term Refinance	 Cash-back to the borrower is limited to the lesser of \$2,000 or 2% of the new loan amount Combining 1st lien and non-purchase-money 2nd lien can be considered as rate and term if: Non-purchase-money 2nd lien is seasoned for 12 months prior to the loan application date; AND Total draws during the last 12 months prior to the loan application date does not exceed \$3,000 Borrower can be added to the title at closing Continuity of obligation is not required Refinancing a prior cash-out loan after 6 months can be considered as rate and term refinance 		
Cash-Out Refinance	 6-month title seasoning is required Borrower is eligible for cash-out refinance on property owned by LLC, Corp, or Partnership by at least 6 months if the borrower owns 50% of the LLC, Corp, or Partnership 		
Cash-Out Limit	 Cash-out limit: LTV > 60%: \$750K max cash-out LTV ≤ 60%: Unlimited cash-out 		
Delayed Financing	Delayed financing is allowed per FNMA		
Texas Refinance Section 50(a)(6)	• Texas refinance loans that must close under Section 50(a)(6) are ineligible		
Construction to Permanent	• Eligible		
Income	 Borrower must have been self-employed in the same business/field for the last 2 years Borrower must have at least 25% or greater ownership interest Income document requirement: 12 mo. business bank statements with CPA letter Large deposits need to be sourced if clearly seen as non-business-related income (i.e. return, transfer from checking, etc.) CPA letter can be prepared by CPA, EA, or CTEC (in CA only) Standard Expense Ratio - 50% CPA, EA, or CTEC can provide expense factor/ratio for the borrower's business If service business - 20% minimum expense ratio If product business - 30% minimum expense ratio CPA letter must contain the following information: CPA/EA/CTEC has prepared or reviewed borrower's personal (if Sch C) or business (if Corp or LLC) tax returns for the last 2 years Borrower's wonnership in the business Borrower's business address CPA/EA/CTEC's license number Maximum DTI 49.99% 		



Income (cont.)	• 3 rd party public listing (google, yelp, yellowpages, whitepages, mapquest, manta, etc.) showing business name, business
	address, and business phone # is required
	• 4506-T, W-2, paystubs, or tax returns are not required
	• 75% occupancy ratio
	• If property is owned with a non-spouse, rental income up to borrower's % ownership can be used
	Boarder income is not acceptable
	For departing residence, provide proof of:
Rental Income	 Security deposit receipt; AND
	 1st month rent receipt
	 Short-term rental income can be used with 12-month rental history, which can be documented with:
	 Calculation = (12 months total gross rent receipt / 12 months) x 75% occupancy ratio
Verhel VOF	• Employment must be verified 120 days prior to the note date
Verbal VOE	• Existence of business will be verified by phone listing (public listing) and third party (licensing bureau, regulatory agency,
	CPA, etc.)
	Asset seasoning requirement:
	o 1 month
	Large Deposit:
	 100% of the qualifying income
	 Depository Accounts (checking, savings, CDs, etc.):
	\circ 1 month bank statement; or
	 VOD (if current balance exceeds average balance by over 100% of the qualifying income, 1 month bank statement
	will also be required)
Asset	 Investment Accounts (stocks, bonds, mutual funds, savings bonds, etc.):
	 1 month statement
	 70% can be used as reserves
	Retirement Accounts (401K, IRA, etc.):
	 1 month statement
	\circ 70% can be used as reserves if borrower is at least 59 ½ yrs old
	\circ 65% can be used as reserves if borrower is younger than 59 ½ yrs old
	Business funds:
	 CPA letter must confirm borrower's % ownership, 100% access, and no negative impact on large withdrawal
	• 100% gift fund (closing costs, down payment, and reserves) is allowed on all occupancies (primary, 2 nd , and investment)
	• If gift funds are deposited directly into the escrow/closing agent:
Gift	 Gift letter + escrow/closing agent receipt matching the gift letter/donor
	• If gift funds are deposited into borrower's checking/savings account:
	• Gift letter + Borrower's 1 month bank statement + transaction history showing gift funds received (if applicable)
	Allowed under the following conditions:
	\circ Seller must be related to the borrower by blood, marriage, adoption, or legal guardianship
Gift of Equity	 Seller must provide 12-month mortgage rating to confirm transaction is not a bail-out
	 The new loan amount may not exceed seller's existing mortgage loan amount + closing costs
Proceeds from Sale of REO	 Final settlement statement and paper trail of net proceeds must be provided
	• Primary & 2 nd home:
Interested Party Contributions	\circ 6% of the purchase price
	Investment:
	 4% of the purchase price
	 Interested party contribution may not exceed the total closing costs of the loan
Ineligible Assets	Cash on hand
	Bridge loan



Ineligible Assets (cont.)	 Gifts requiring repayment 			
	 Advance on future earnings 			
	 Unsecured loan 			
	 Pledged asset 			
	 Pooled savings 			
	Sweat equity			
	 Primary & 2nd home: 			
	LTV ≤ 75% &	None		
	Loan Amount ≤ \$1MM			
	LTV > 75% &	4 months		
	Loan Amount ≤ \$1MM			
	Loan Amount > \$1MM	6 months		
Reserve Requirement	Investment:			
	Loan Amount ≤ \$1MM	3 months		
	\$1,000,001 - \$2,000,000	6 months		
	Loan Amount > \$2MM	9 months		
	Cash out net proceeds can be u	sed as reserves		
	Tradeline requirement:			
	o 3 x 12 month (open or clo	osed)		
Credit	 Not required if 3 FICO sco 	ores report on the credit report		
cicalt	Authorized user account is not a	an acceptable tradeline		
	Minimum of 2 FICO scores must			
	Any frozen account must be unf			
	1		andlord or the creditor, 12-month rating must be	
Housing Payment History	documented with 12-month bank statements or 12-month cancelled checks + most recent bank statement)			
	No mortgage late allowed withi			
	If borrower lives rent-free, rent-	free letter must be provided (can	only be from borrower's relative)	
	Bankruptcy (Ch 7, 11, or 13)	4 years		
	Foreclosure	4 years		
Derogatory Event Seasoning	Short Sale or Deed-in-Lieu	2 years		
	Loan Modification	2 years		
	NOD/NOS	None if rescinded AND if 0 x 30 x 12		
Derogatory Accounts	• Judgments, tax liens, charge-off	s, and collections (excluding med	ical) must be paid in full at or before closing	
	If borrower qualifies w/ the			
	monthly obligation	No action required		
	If borrower does not qualify	Full account balance to be		
	w/ the monthly obligation	paid in full before closing		
Disputed Accounts	If the account does not belong	Credit supplement showing		
	to the borrower	dispute has been resolved and		
		the account has been deleted		



	Installment account can be omitted if:			
	\circ 10 or fewer monthly pay	nents remain		
	• Lease account cannot be omitte	d		
	• Co-signed loan can be omitted	f:		
	-	history by the primary obligor can be provided		
	 Debt paid by 3rd party can be or 			
	 6-month timely payment history by the 3rd party can be provided 			
	 Debt assigned to another party 			
		rce decree) can be provided showing the full assignment of debt to another party and the		
Liabilities	full release of borrower's liability			
	 Student loan in deferment/forbearance reporting no monthly payment on credit report, use: 			
	 1.0% of the outstanding loan balance; or 			
		using documented repayment terms (may be \$0 if income-driven plan shows \$0)		
	 Revolving account with no monthly payment reporting on the credit report, use: 			
	-	required per most updated account statement; or		
	 5% of the outstanding ba 			
	• 30-day open account:			
		t be paid at or before closing; or		
		ng the full account balance must be verified		
	- No			
Payment Shock Requirement	None			
	• SFR			
	• PUD			
Eligible Property Types	Condo			
	Townhouse			
	• 2-4 Units			
	Limited project review required	if:		
	 Existing (1 year or older) attached condo 			
	 Existing (1 year or older) 	attached condo		
Project Review	 Existing (1 year or older) Full project review required if: 	attached condo		
Project Review	 Full project review required if: New (less than 1 year) at 			
Project Review	• Full project review required if:			
Project Review	 Full project review required if: New (less than 1 year) at 	ached condo; or		
Project Review	 Full project review required if: New (less than 1 year) at Non-warrantable condo Detached condo or PUDs do no 	ached condo; or		
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Non-Warrantable Condo (cont.)	HOA Dues – % Delinquency	• Up to 20% of the units can be > 60 days delinguent			
	non bucs to beinquency	Up to 20% of the units can be > 60 days delinquent			
	Condo Conversion	 Condo conversion full gut – allowed via full project review Condo conversion non- or partial- gut – must be PERs approved 			
	Condotels	Allowed on a case-by-case basis			
	Non-warrantable condo project requires full project review				
	Non-arm's length transaction is not allowed on non-warrantable condo project				
Maximum Acreage	• 20 acres				
	Zoning must be legally permissi	ble			
Zoning	• If zoning is grand-fathered use of	or legal non-conforming:			
	• Rebuild letter or article from subject city's building authority confirming property can be rebuilt must be provided				
	• 1 ADU on a SFR or 2 unit is eligi				
		rates the improvement is typical and marketable for the area by providing at least 1			
Accessory Dwelling Unit (ADU)	comparable sale with an				
, , , , ,		perty tax assessment is showing the property type as SFR or 2 unit without counting the			
	ADU				
		e ADU is not counted toward borrower's qualifying income			
	Allowed if:				
Unpermitted Addition	• No value is given				
		ddition has no health/safety issue, was built in a workman-like manner, and has no			
	 negative impact to the marketa If solar panel is purchased free a 				
	 Appraiser can give value for the solar panel No other action is required 				
	 No other action is required If solar panel is purchased through financing: 				
	 In solar panel is purchased through mancing: Original financing agreement must be provided 				
	 For purchase transaction, fully executed financing transfer agreement must be provided 				
	 Remaining principal balance on the solar financing will be counted toward CLTV of the subject loan 				
	 Monthly payment amount must be counted toward borrower's liabilities 				
		sition to the subject loan, the solar lien must be temporarily deleted/removed through			
		inated to the subject loan			
	 Appraiser may or may not give value for the solar panel 				
Solar Panel	 If solar panel is leased: 				
	 Original financing agreem 	ent must be provided			
	 For purchase transaction, 	fully executed financing transfer agreement must be provided			
		t must be counted toward borrower's liabilities			
	 Solar lien does not need to be deleted/removed or subordinated 				
	 Appraiser cannot give value for the solar panel 				
	 If solar panel is leased with a power-purchase agreement: 				
	 Original power-purchase agreement must be provided 				
	• For purchase transaction, fully executed power-purchase transfer agreement must be provided				
	 Monthly payment amount does not need to be counted toward borrower's liabilities Solar lien does not need to be deleted/removed or subordinated 				
	Appraiser cannot give value for				
	Co-op Manufactured home (Mehile h	omo			
Ineligible Property Types	Manufactured home / Mobile home				
	Mixed use Rearding home				
	Boarding home Florida condo				



Eligible Ownership Types	• Fee Simple		
	Leasehold (meeting agency guidelines)		
	• Primary & 2 nd home		
Max. # of Financed Properties	o Unlimited		
Max. # of Financeu Properties	Investment		
	 10 financed properties including subject 		
Max. Loan to One Borrower	• WMB will finance up to 10 properties or up to \$5,000,000 in unpaid principal balance, whichever is more restrictive		
Property Flip	 Seller must provide satisfactory explanation and/or appropriate document supporting the value increase Non-arm's length transaction is ineligible 		
	 1 appraisal required for loan amount < \$1,000,000 (desk review is also required unless both UCDP scores are ≤ 2.5) 		
Appraisal Requirements	 1 appraisal and desk review required for loan amount \$1,000,000 - \$1,999,999 		
	• 2 appraisals required for loan amount \geq \$2,000,000		
	Transferred appraisal with the following conditions:		
Transferred Appraisal	 Desk review is required 		
	Original appraisal must address all revision or comment requests		
	Desk review is required if:		
	 Fannie or Freddie UCDP score is > 2.5 		
	 Transferred appraisal 		
	 Loan amount is \$1,000,000 - \$1,999,999 		
	Desk review order process:		
	 Upon receipt of satisfactory/finalized appraisal report, WMB will create a desk review order through a 3rd party 		
Desk Review	vendor Deskou investoriele ville servete konstructione vil		
	• Desk review payment link will be sent to borrower's email		
	• Upon completion of borrower's payment, desk review order will be assigned to a 3 rd party reviewer		
	 Upon completion of desk review, WMB will review the desk review and notify the loan officer if additional action is necessary 		
	 If the variation from the desk review is equal to or greater than -10%: 		
	 Field review must be ordered through WMB's approved AMC 		
	• Final valuation will be the lowest value appraised from the appraisal report, the desk review, and the field review		
	 For cash-out transaction, if subject was purchased less than 12 mo. ago, use lower of the: 		
	 Original purchase price + improvement cost (must be documented); or 		
Value Seasoning (Cash-Out)	 Appraised value 		
	• For rate and term transaction, use the new appraised value		
	• Floor cert or equivalent must be delivered and acknowledged by the borrower 10 days prior to the note date		
	• Flood insurance is required with coverage equal to \$250,000 (or the loan amount if loan amount is less than \$250,000)		
Floor Insurance	Flood insurance premium must be paid in full prior to closing		
	Flood insurance must be impounded		
	Credit documents: 90 days		
	Asset documents: 90 days		
	Income documents: 90 days		
Age of Documentation	\circ VOE must be dated no earlier than 45 calendar days from the application date		
	• Appraisal documents: 120 days (can be extended for additional 60 days if 1004D is ordered prior to the 120-day expiration		
	date)		
	Title documents: 90 days		
	CPL: 30 days		
Escrow Waiver	Except HPML loans, property tax and insurance escrow/impounds can be waived		
	Individual state laws may supersede the above requirement		
Prepayment Penalty	Investment property only		
riepayment renaity	• 4% flat structure (can be bought down, up, or out)		



Listed for Sale

Rate and term – 6 months seasoning required
Cash out – 12 months seasoning required