

Underwriting Method	Manual Underwriting Only	
Maximum Points and Fees	• 3% of the "Total Loan Amount" (as defined by 1026.32(b)(4) and calculated by the lender) or the maximum allowed under	
	applicable state laws.	
Higher Priced Mortgage Loan (HPML)	HPML (Higher-Priced Mortgage Loan) is allowed with the following restrictions:	
	Tax and insurance need to be impounded	
	All appraisal-related documents must be delivered 3 days prior to the note date	
	 2nd appraisal report (paid by LO) required if borrower is purchasing a flipped home (per CFPB HPML flip rule) 	
High-Cost Mortgage	HCM (High-Cost Mortgage) is not allowed	
Minimum Loan Amount	• \$150,000	
	• 30 Year Fixed	
	• 40 Year Fixed	
Eligible Loan Products	• 30 Year Fixed Interest-Only (10/20) – fully amortizing	
Englishe Eduli Founded	• 40 Year Fixed Interest-Only (10/30) – fully amortizing	
	• 5/6 ARM	
	5/6 ARM Interest-Only (10/20) – fully amortizing	
	Index – 30-day average SOFR	
ARM Info	Margin/Floor – refer to the daily rate sheet	
7	Caps – refer to the daily rate sheet	
	Qualifying Rate – GREATER of the fully-indexed rate (index + margin) or the note rate	
Interest-Only	• Interest-Only term – 10 years	
•	P + I payment over the non-interest-only amortizing period will be used for DTI calculation	
Temporary Buydown	Temporary Buydown is not allowed	
	Purchase loans with new subordinate financing are permitted	
Subordinate Financing	Existing subordinate financing can be re-subordinated on refinance	
	Subordinate financing must be institutional	
	• US Citizen	
	Permanent Resident Alien	
	90 days must remain from the expiration date to the new note date 15 15 15 15 15 15 15 1	
	 If less than 90 days remain, proof of automatic renewal must be provided (must fund before renewal expires) Non-Permanent Resident Alien 	
Porrower Eligibility	For eligible VISA and EAD category – please refer to the eligibility matrix	
Borrower Eligibility	90 days must remain from the expiration date to the new note date	
	If less than 90 days remain, proof of automatic renewal must be provided (must fund before renewal expires)	
	Revocable Trust	
	Corporation – for investment property only	
	Limited Liability Company – for investment property only	
	Non-occupant co-borrowers	
Ineligible Borrower	Co-signers	
	Applicants possessing diplomatic immunity	
	Borrowers from OFAC sanctioned countries or on the OFAC list	
	Borrowers on HUD LDP list or GSA Excluded Party list or any other exclusionary list	
	Politically exposed borrowers	
Non-Arm's Length Transaction	Eligible with reasonable explanation – up to UW's discretion	
	Ineligible types of non-arm's length transactions include, but are not limited to:	
	 Listing Agent representing borrower as the loan officer 	
	Borrower acting as the loan officer	



Power of Attorney	Allowed per FNMA, except for Cash-Out transaction
	Primary Residence
Occupancy	Second Home
	Investment
	WMB will classify the loan as a second home (given that satisfactory supporting documents can be provided) for the
	following scenarios:
Buying for Parent or Child	 Borrower buying a primary residence for a parent who is unable to work or does not have sufficient income to qualify
	 Borrower buying for an adult child who is physically handicapped or developmentally disabled, and the child is
	unable to work or does not have sufficient income to qualify
	Eligible if the occupancy conversion is reasonable (i.e. moving to a bigger home)
Departing Residence	• 75% occupancy ratio will be used to calculate rental income
	• Proof of security deposit and 1st mo. rent receipt must be provided to use the rental income from the departing residence
	Cash-back to the borrower is limited to the lesser of \$2,000 or 2% of the new loan amount
	• Combining 1 st lien and non-purchase-money 2 nd lien can be considered as rate and term if:
	 Non-purchase-money 2nd lien is seasoned for 12 months prior to the loan application date; AND
Rate and Term Refinance	 Total draws during the last 12 months prior to the loan application date does not exceed \$3,000
	Borrower can be added to the title at closing
	Continuity of obligation is not required
	Refinancing a prior cash-out loan after 6 months can be considered as rate and term refinance
Cook Out Befinence	6-month title seasoning is required Beauty in all all the formula to the first and the H.C. Company Posts and in the state of the
Cash-Out Refinance	Borrower is eligible for cash-out refinance on property owned by LLC, Corp, or Partnership by at least 6 months if the borrower owns F0% of the LLC. Corp, or Partnership.
	borrower owns 50% of the LLC, Corp, or Partnership Cash-out limit:
Cash-Out Limit	Cash-out liftit. ITV > 60%: \$750K max cash-out
Cush Gut Illine	○ LTV ≤ 60%: unlimited
Delayed Financing	Delayed financing is allowed per FNMA
Texas Refinance	Texas refinance loans that must close under Section 50(a)(6) are ineligible
Section 50(a)(6)	• Texas reminance to ans that must close under Section So(a)(b) are mengine
Construction to Permanent	• Eligible
	Borrower must have been employed with the same employer or in the same field for the last 2 years
	Income document type
	o WVOE
	Maximum DTI
Income	o 49.99%
	• 3 rd party public listing (google, yelp, yellowpages, whitepages, mapquest, manta, etc.) showing business name, business address, and business phone # is required
	Borrower cannot be employed by a family member or any interested party to the loan transaction
	• 4506-T, W-2, paystubs, or tax returns are not required
Rental Income	• 75% occupancy ratio
	If property is owned with a non-spouse, rental income up to borrower's % ownership can be used
	Boarder income is not acceptable
	For departing residence, provide proof of:
	Security deposit receipt; AND
	o 1st month rent receipt
	• Short-term rental income can be used with 12-month rental history, which can be documented with:
	 12 monthly statements or annual statement AND proof of current/active listing
	 Calculation = (12 months total gross rent receipt / 12 months) x 75% occupancy ratio



Verbal VOE	Employment will be verified 10		
	Publicly listed phone number w	ill be used to conduct Verbal VOE	
	Asset seasoning requirement:		
	o 1 month		
	• Large Deposit:		
	o 100% of the qualifying income		
	Depository Accounts (checking, savings, CDs, etc.):		
	o 1 month bank statement; or		
	 VOD (if current balance exceeds average balance by over 100% of the qualifying income, 1 month bank statement 		
	will also be required)		
Asset	Investment Accounts (stocks, bonds, mutual funds, savings bonds, etc.):		
Asset	o 1 month statement		
	o 70% can be used as reserves		
	• Retirement Accounts (401K, IRA, etc.):		
	1 month statement		
	o 70% can be used as reser	ves if borrower is at least 59 ½ yrs	s old
	o 65% can be used as reser	ves if borrower is younger than 59	9 ½ yrs old
	Business funds:		
	 Satisfactory explanation r 	nust be provided explaining how	borrower is able to work as a full time as wage-earner
	while maintaining a business at the same time		
	• 100% gift fund (closing costs, do	own payment, and reserves) is allo	owed on all occupancies (primary, 2 nd , and investment)
	If gift funds are deposited directly into the escrow/closing agent:		
Gift	o Gift letter + escrow/closing agent receipt matching the gift letter/donor		
	If gift funds are deposited into be a second control of the s		
	-		
	 Gift letter + Borrower's 1 month bank statement + transaction history showing gift funds received (if applicable) Allowed under the following conditions: 		
	Seller must be related to the borrower by blood, marriage, adoption, or legal guardianship		
Gift of Equity			
	 Seller must provide 12-month mortgage rating to confirm transaction is not a bail-out The new loan amount may not exceed seller's existing mortgage loan amount + closing costs 		
	o The new roun amount may not exceed seller 3 existing mortgage roun amount 1 closing costs		
Proceeds from Sale of REO	Final settlement statement and	paper trail of net proceeds must	be provided
	Primary & 2 nd home:		
	o 6% of the purchase price		
Interested Party Contributions	Investment:		
interested Furty Contributions	1		
	Interested party contribution may not exceed the total closing costs of the loan		
	Cash on hand	ay not exceed the total closing co	35 of the loan
	Bridge loan Gifts requiring renowment		
	Gifts requiring repayment		
Ineligible Assets	Advance on future earnings		
	Unsecured loan		
	Pledged asset		
	Pooled savings		
	Sweat equity		
	Primary & 2 nd home:		-
	LTV ≤ 75% &	None	
	Loan Amount ≤ \$1MM	None	
Reserve Requirement	LTV > 75% &	4 months	
	Loan Amount ≤ \$1MM	4 months	
	Loan Amount > \$1MM	6 months	
	Loan Amount > \$1141141	o months	



	Investment:			
	Loan Amount ≤ \$1MM	3 months		
Reserve Requirement (Cont.)	\$1,000,001 - \$2,000,000	6 months		
	Loan Amount > \$2MM	9 months		
	Cash out net proceeds can be us	sed as reserves		
Credit	Authorized user account is not a Minimum of 2 FICO scores must	ores report on the credit report an acceptable tradeline t report on the credit report		
	Any frozen account must be unf Private VOR or VOM is allowed.	·	The second by the second by	
Housing Payment History		nk statements or 12-month cance in the last 12 months (0 \times 30 \times 12)		
	Bankruptcy (Ch 7, 11, or 13)	4 years		
	Foreclosure	4 years		
Derogatory Event Seasoning	Short Sale or Deed-in-Lieu	2 years		
	Loan Modification	2 years		
	NOD/NOS	None if rescinded AND if 0 x 30 x 12		
Derogatory Accounts	Judgments, tax liens, charge-off	s, and collections (excluding medi	ical) must be paid in full at or before closing	
	If borrower qualifies w/ the monthly obligation	No action required		
Disputed Accounts	If borrower does not qualify w/ the monthly obligation	Full account balance to be paid in full before closing		
	If the account does not belong to the borrower	Credit supplement showing dispute has been resolved and the account has been deleted		
	Installment account can be omit			
	o 10 or fewer monthly payments remain			
	Lease account cannot be omitted			
	Co-signed loan can be omitted if:			
	6-month timely payment history by the primary obligor can be provided Debt asid by 3rd party can be provided.			
	Debt paid by 3 rd party can be on 6-month timely payment	mitted if: history by the 3 rd party can be pro	- edad	
Liabilities	 Debt assigned to another party 		ovidea	
	Court order (such as divorce decree) can be provided showing the full assignment of debt to another party and the full release of borrower's liability			
	Student loan in deferment/forbet		vment on credit renort, use:	
	1.0% of the outstanding lo		ment on create report, ase.	
			erms (may be \$0 if income-driven plan shows \$0)	



Liabilities (Cont.) Payment Shock Requirement Eligible Property Types	 Actual monthly payment 5% of the outstanding ba 30-day open account: Full account balance mus 	thly payment reporting on the credit report, use: required per most updated account statement; or lance t be paid at or before closing; or ng the full account balance must be verified
Project Review	Limited project review required if: Existing (1 year or older) attached condo Full project review required if: New (less than 1 year) attached condo; or Non-warrantable condo Detached condo or PUDs do not require project review	
Non-Warrantable Condo	Characteristics Single Entity Ownership Pre-Sale Occupancy Commercial Space Pending Litigation HOA Budget/Reserve	Requirements Up to 30% single-entity ownership if the project has 10+ units Max. 2 units owned by a single-entity if the project has 5-10 units 45% of the total units in the project or the subject legal phase must have been conveyed or be under contract for sale 80% max investor concentration Commercial space up to 50% Projects involved in litigation are acceptable provided the lawsuit(s) are not structural in nature which impact the subject unit and do not affect the marketability of the project units and potential damages do not exceed 25% of HOA reserves or documentation from the insurance carrier or attorney representing the insurance carrier that the insurance carrier has agreed to conduct defense and the HOA insurance policy is sufficient to cover the litigation expense. ≥ 5% allocation of replacement reserves required
	HOA Dues – % Delinquency Condo Conversion	 Up to 20% of the units can be > 60 days delinquent Condo conversion full gut – allowed via full project review Condo conversion non- or partial- gut – must be PERs approved
	Condotels Non-warrantable condo project Non-arm's length transaction is	Allowed on a case-by-case basis requires full project review not allowed on non-warrantable condo project
Maximum Acreage	• 20 acres	
Zoning	Zoning must be legally permissi If zoning is grand-fathered use o Rebuild letter or article	



Accessory Dwelling Unit (ADU)	• 1 ADU on a SFR or a 2-unit is eligible if:
	The appraisal report demonstrates the improvement is typical and marketable for the area by providing at least 1
	comparable sale with an ADU
	the first of the f
	O Legal description and property tax assessment is snowing the property type as SFR or 2 unit without counting the ADU
	Separate rental income from the ADU is not counted toward borrower's qualifying income
	Allowed if:
Unpermitted Addition	o No value is given
	Appraiser comments that the addition has no health/safety issue, was built in a workman-like manner, and has no
	negative impact to the marketability
	If solar panel is purchased free and clear:
	Appraiser can give value for the solar panel
	No other action is required
	If solar panel is purchased through financing:
	Original financing agreement must be provided
	 For purchase transaction, fully executed financing transfer agreement must be provided
	 Remaining principal balance on the solar financing will be counted toward CLTV of the subject loan
	 Monthly payment amount must be counted toward borrower's liabilities
	o If solar lien is in senior position to the subject loan, the solar lien must be temporarily deleted/removed through
	UCC-3 or must be subordinated to the subject loan
Solar Panel	Appraiser may or may not give value for the solar panel
	If solar panel is leased:
	Original financing agreement must be provided
	For purchase transaction, fully executed financing transfer agreement must be provided
	Monthly payment amount must be counted toward borrower's liabilities
	Calculation described to be deleted from and an arbandinated
	If solar panel is leased with a power-purchase agreement:
	Original power-purchase agreement must be provided
	For purchase transaction, fully executed power-purchase transfer agreement must be provided
	Monthly payment amount does not need to be counted toward borrower's liabilities
	Solar lien does not need to be deleted/removed or subordinated
	Appraiser cannot give value for the solar panel
	• Co-op
	Manufactured home / Mobile home
Ineligible Property Types	Mixed use
	Boarding home
	Florida condo
Fliaible Ownership Types	Fee Simple
Eligible Ownership Types	Leasehold (meeting agency guidelines)
	Primary & 2 nd home
Max. # of Financed Properties	o Unlimited
	Investment
	o 10 financed properties including subject
Max. Loan to One Borrower	• WMB will finance up to 10 properties or up to \$5,000,000 in unpaid principal balance, whichever is more restrictive
Property Flip	Seller must provide satisfactory explanation and/or appropriate document supporting the value increase
	Non-arm's length transaction is ineligible
	• 1 appraisal required for loan amount < \$1,000,000 (desk review is also required unless both UCDP scores are ≤ 2.5)
Appraisal Requirements	• 1 appraisal and desk review required for loan amount \$1,000,000 - \$1,999,999
	• 2 appraisals required for loan amount ≥ \$2,000,000
	= app. a.ca. required for round announce = \$2,000,000



Transferred Appraisal	Transferred appraisal with the following conditions:
	 Desk review is required
	 Original appraisal must address all revision or comment requests
	Desk review is required if:
	o Fannie or Freddie UCDP score is > 2.5
	o Transferred appraisal
	 Loan amount is \$1,000,000 - \$1,999,999
	Desk review order process:
	 Upon receipt of satisfactory/finalized appraisal report, WMB will create a desk review order through a 3rd party
Dook Bosioss	vendor
Desk Review	 Desk review payment link will be sent to borrower's email
	 Upon completion of borrower's payment, desk review order will be assigned to a 3rd party reviewer
	Upon completion of desk review, WMB will review the desk review and notify the loan officer if additional action is
	necessary
	• If the variation from the desk review is equal to or greater than -10%:
	 Field review must be ordered through WMB's approved AMC
	 Final valuation will be the lowest value appraised from the appraisal report, the desk review, and the field review
Value Seasoning (Cash-Out)	For cash-out transaction, if subject was purchased less than 12 mo. ago, use lower of the:
	 Original purchase price + improvement cost (must be documented); or
	Appraised value
	For rate and term transaction, use the new appraised value
	Flood cert or equivalent must be delivered and acknowledged by the borrower 10 days prior to the note date
Flood Insurance	• Flood insurance is required with coverage equal to \$250,000 (or the loan amount if loan amount is less than \$250,000)
Flood Ilisulance	Flood insurance premium must be paid in full prior to closing
	Flood insurance must be impounded
	Credit documents: 90 days
	Asset documents: 90 days
	Income documents: 90 days
And of Decomposite in	 VOE must be dated no earlier than 45 calendar days from the application date
Age of Documentation	• Appraisal documents: 120 days (can be extended for additional 60 days if 1004D is ordered prior to the 120-day expiration
	date)
	Title documents: 90 days
	CPL: 30 days
Escrow Waiver	Except HPML loans, property tax and insurance escrow/impounds can be waived
	Individual state laws may supersede the above requirement
Prepayment Penalty	Investment property only
	• 4% flat structure
	Prepayment Penalty can be bought down, bought up, or bought out
Listed for Sale	Rate and term – 6 months seasoning required
	 Cash out – 12 months seasoning required